

<b>SESSION TITLE</b>	<b>HOURS REQUESTED</b>	<b>APPROVED / DENIED</b>
Fireside Chat with Gary O'Sullivan	1 hour	denied
Essential Strategies for a Noisy World	1 hour	denied
How to drive leads on social media, It's not just not 'good will' marketing	1 hour	denied
Sales Boot Camp/ Prospecting	2 hours	denied
How to Convert customers online (breakout session)	1 hour	denied
Effective Uses of Technology (breakout session)	1 hour	denied
Stop wasting your website traffic: Turning your online visitors into customers (breakout session)	1 hour	denied
Grow your business Online	1 hour	denied
Embracing the Changing Customer	1 hour	1 hour
Sales Boot Camp / Presenting	3 hours	denied
Is the rising cremation rate changing how you do business ?	1 hour	1 hour
Setting a new standard: The Cremation Arrangement	1 hour	1 hour
your Newest Hire- Your Website	1 hour	denied
Cremation Arranger Conference	1 hour	denied
Don't blame cremation for ruining your business	1 hour	1 hour
The answer lies behind the next door	1 hour	denied
Sales Boot Camp/Referrals	3 hours	denied
Metrics that matter: A hand-on formula for building teams that deliver results	1 hour	denied
Babysitters Vs. Influencers	1 hour	denied
Seminar Selling	1 hour	denied
Connecting With your LGBT community	1 hour	denied
Decoding Sales: The five reasons to buy anything	1 hour	denied